AMERICAN EXPRESS PUBLISHI	NG )
CORPORATION,	) Civil Action No. 08 cv 3396 (WHP)
	)
Pla	aintiff, )
<b>v.</b>	)
	) NOTICE OF MOTION FOR
CSMJ, INC.	) <u>DEFAULT JUDGMENT</u>
	)
Defe	endant. )
	)

PLEASE TAKE NOTICE that upon the annexed declarations of Louis Smith and Michael G. Guiseffi, declared on May 9, 2008 and May 7, 2008, respectively, and upon the exhibits attached thereto, and the pleadings herein, Plaintiff American Publishing Corporation ("American Express") moves before the Clerk of this Court for a default judgment pursuant to Federal Rule of Civil Procedure 55(b)(1) and Local Civil Rule 55.2(a) against Defendant CSMJ, Inc. consistent with the accompanying proposed form of Default Judgment.

Dated: New York, NY May 9, 2008

LOUIS SMITH

GREENBERG TRAURIG, LLP

Louis Smith (LS 8851)

MetLife Building

200 Park Avenue

New York, New York 10166

(212) 801-9200

(212) 801-6400 (fax)

Attorneys for Plaintiff

AMERICAN EXPRESS PUBLIS	SHING )	
CORPORATION,	)	Civil Action No. 08 cv 3396 (WHP)
	)	
	Plaintiff, )	
v.	)	
	)	<b>DEFAULT JUDGMENT</b>
CSMJ, INC.	)	
•	)	•
D	efendant. )	
	)	

This action having commenced on April 7, 2008, by the filing of the Summons and Complaint by plaintiff American Express Publishing Corporation; and a copy of the Summons and Complaint having been personally served on the defendant CSMJ, Inc., on April 9, 2008, by personal service on Brian Farrow, who is authorized to accept service for defendant; and a proof of service having been filed on April 17, 2008; and the defendant not having answered the Complaint, and the time for answering the Complaint having expired; and the Clerk having entered defendant's default pursuant to Federal Rule of Civil Procedure 55(a) on May 5, 2008;

IT IS HEREBY ORDERED, ADJUDGED AND DECREED that plaintiff
American Express Publishing Corporation's motion for default judgment be, and hereby
is, granted in its entirety; and it is further

ORDERED, ADJUDGED AND DECREED that judgment in favor of plaintiff American Express Publishing Corporation and against defendant CSMJ, Inc. be, and hereby is, in the liquidated principal amount of \$255,176.00, with pre-judgment interest at 9% running from January 5, 2007, with regard to \$249,000.00 of that principal and running from July 16, 2007, with regard to \$6,176.00 of that principal, amounting to total

pre-judgment interest of \$30,599.36, and that plaintiff further be awarded costs and disbursements totaling \$617.50; and it is further

ORDERED, ADJUDGED AND DECREED that judgment be, and hereby is, entered in favor of plaintiff American Express Publishing Corporation and against defendant CSMJ, Inc. in the total amount of \$286,392.86; and it is further

ORDERED, ADJUDGED AND DECREED that post-judgment interest shall begin to run from the date of entry of this judgment.

May, 2008	
	Clerk of the Court
	This document was entered on the docket

AMERICAN EXPRESS P	UBLISHING )	
CORPORATION,	)	Civil Action No. 08 cv 3396 (WHP)
	) Dla::::4:66 )	
	Plaintiff, )	
v.	)	
	)	DECLARATION OF
CSMJ, INC.	)	MICHAEL G. GIUSEFFI
	)	IN SUPPORT OF JUDGMENT
	Defendant. )	BY DEFAULT
	)	•

#### MICHAEL G. GIUSEFFI hereby declares as follows:

- 1. I am Senior Manager, Credit and Collections, for American Express Publishing Corporation ("AmEx"). I am familiar with the facts set forth herein and submit this declaration in support of plaintiff's application for judgment by default.
- 2. Pursuant to agreements between AmEx and CSMJ, Inc. ("CSMJ"), AmEx provided services for CSMJ and issued invoices to CSMJ related to those services.
- 3. CSMJ owes AmEx \$249,000 pursuant to an invoice issued by AmEx to CSMJ dated December 5, 2006, which required payment within thirty days of the date of the invoice.
- 4. CSMJ further owes AmEx an additional \$6,176.00 pursuant to an invoice issued by AmEx to CSMJ dated June 14, 2007, which also was due thirty days from the date of the invoice.
  - 5. Thus, the total principal amount owed by CSMJ to AmEx is \$255,176.00.

I declare under the penalty of perjury that the foregoing is true and correct to the best of my knowledge, information, and belief.

MICHAEL G. GIUSEFFI

Dated: New York, NY May 7, 2008

AMERICAN EXPRESS PUBLISHING	)
CORPORATION,	) Civil Action No. 08 cv 3396 (WHP)
Plaintiff	) ; )
v.	)
	) DECLARATION OF LOUIS
CSMJ, INC.	) SMITH IN SUPPORT OF
	) JUDGMENT BY DEFAULT
Defendant	. )
	)

#### LOUIS SMITH hereby declares as follows:

- 1. I am a member of the Bar of this Court and a Shareholder with the firm of Greenberg Traurig, LLP, attorneys for plaintiff in the above-entitled action. I am familiar with the facts and circumstances in this action.
- 2. I make this declaration pursuant to Rule 55.2(a) of the Civil Rules for the Southern District of New York, in support of plaintiff's application for the entry of a default judgment against defendant.
- 3. This is an action to recover fees owed by defendant to plaintiff for publishing services.
- 4. Jurisdiction of the subject matter of this action is based on diversity of citizenship between the parties.
- 5. This action was commenced on April 7, 2008, by the filing of the summons and complaint. A copy of the Summons is attached hereto as Exhibit A. A copy of the Complaint is attached hereto as Exhibit B.
- 6. Per the proof of service, a copy of the summons and complaint were served on the defendant on April 9, 2008, by personal service on Brian Farrow, who is

Filed 05/09/2008

authorized to accept service for defendant, and a proof of service by the Special Process Server was filed. A copy of the proof of service is attached hereto as Exhibit C.

- 7. The defendant has not answered the complaint and the time for the defendant to answer the complaint has expired. The Clerk has entered default against defendant in accordance with Federal Rule of Civil Procedure 55(a). The original Clerk's Certificate of Default is attached hereto as Exhibit D.
- 8. This action seeks judgment for the liquidated principal amount of \$255,176.00, plus interest at 9% per New York Civil Practice Law and Rules § 5004, with interest regarding \$249,000 running from January 5, 2007, and interest regarding \$6,176.00 running from July 16, 2007, for total pre-judgment interest as of May 9, 2008, of \$30,599.36, as shown by the Statement of Damages annexed hereto as Exhibit E. Per the Declaration of Michael G. Guiseffi of Plaintiff submitted herewith, those amounts are justly due and owing, and no part of which has been paid.
- 9. The distributions sought to be taxed have been made in this action or will necessarily be made herein.

WHEREFORE, plaintiff requests the entry of the annexed Default Judgment against defendant.

I declare under penalty of perjury that the foregoing is true and corrected to the best of my knowledge, information, and belief. Executed on May 9, 2008.

LOUIS SMITH

# Exhibit A

#### **ORIGINAL**

	TATES DISTRICT C	OURT
Southern	District of	New York
American Express Publishing Corporation	n	
	SUMMO	NS IN A CIVIL ACTION
V.		
CSMJ, Inc.	CASE NUMBER:	08 cv 3396
TO: (Name and address of Defendant)		
CSMJ, Inc. Brian E. Farrow Agent f 4275 Executive Square, S La Jolla, CA 92037		
YOU ARE HEREBY SUMMONED a	nd required to serve on PLAINTII	FF'S ATTORNEY (name and address)
Louis Smith Greenberg Traurig, LLP 200 Park Avenue New York, NY 10166		
146/8 101V' 14 1 10 100		
NEW TOIN, NT TOTOG		
an answer to the complaint which is served on of this summons on you, exclusive of the day of for the relief demanded in the complaint. Any	rservice. If you fail to do so, judg answer that you serve on the pa	ment by default will be taken against you
an answer to the complaint which is served on of this summons on you, exclusive of the day of for the relief demanded in the complaint. Any	rservice. If you fail to do so, judg answer that you serve on the pa	gment by default will be taken against you irties to this action must be filed with the
an answer to the complaint which is served on of this summons on you, exclusive of the day of for the relief demanded in the complaint. Any Clerk of this Court within a reasonable period	rservice. If you fail to do so, judg answer that you serve on the pa	gment by default will be taken against you

	T	RETURN OF SERVICE	
		DATE	
Service of the Summons and	complaint was made by me <sup>(i)</sup>		
ME OF SERVER (PRINT)		TITLE	
Check one box below to	indicate appropriate metho	d of service	
☐ Served personally	y upon the defendant. Place	where served:	
☐ Left copies there discretion then re		g house or usual place of abode wi	th a person of suitable age and
Name of person	with whom the summons and	l complaint were left:	
☐ Returned unexec	uted;		
Other (specify):			
☐ Other (specify):			
		TEMENT OF SERVICE FEES	
AVEL	SERVICES		TOTAL \$0.00
	DI	ECLARATION OF SERVER	
f declare	ander menalty of porium unde		
contained in the Re	turn of Service and Statemer	er the laws of the United States of a at of Service Fees is true and correc	America that the foregoing information et.
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contained in the Re	turn of Service and Statemen	nt of Service Fees is true and correct Signature of Server	

<sup>(1)</sup> As to who may serve a summons see Rule 4 of the Federal Rules of Civil Procedure.

# Exhibit B

Film COPY

Judge Pauley,

### UNITED STATES DISTRICT COUNT SOUTHERN DISTRICT OF NEW YORK

3396

AMERICAN EXPR	ESS PUBLISHING	) Civil Action No.
	Plaintiff,	)
	v.	CHARLETT CHARLES
CSMJ, INC.		APR 0 7 2008
	Defendant.	U.S.D.C. S.D. N.Y.
		CASHIERS

Plaintiff American Express Publishing Corporation ("AmEx"), by and for its Complaint against Defendant CSMJ, Inc. ("CSMJ"), hereby alleges as follows:

#### The Parties, Jurisdiction, and Venue

- 1. AmEx is a corporation organized and existing under the laws of the State of New York, and has its principal place of business in New York, New York.
- 2. CSMJ is a corporation organized and existing under the laws of the State of California, and has its principal place of business in Eagle, Idaho.
- 3. The matter in controversy exceeds \$75,000, exclusive of interest and costs.
- 4. This Court has jurisdiction pursuant to 28 U.S.C. § 1332 because AmEx and CSMJ are incorporated, and have their principal places of businesses in, different states and the amount in controversy exceeds \$75,000, exclusive of interest and costs.
- 5. Venue is proper in this district in accordance with 29 U.S.C. § 1391 because a substantial part of the events giving rise to the claims occurred in this district.

#### The Publishing Agreements

- AmEx and CSMJ entered into a Publishing Agreement with an effective 6. date of October 20, 2006 ("2006 Agreement"). Per the 2006 Agreement, AmEx was to create two customized newsletters for CSMJ on behalf of a client of CSMJ. AmEx would then mail the newsletters to certain American Express Cardmembers. The 2006 Agreement called for AmEx to create and distribute a total of approximately 200,000 copies of the newsletters.
- Per the 2006 Agreement, upon execution of the contract, CSMJ was 7. required to pay AmEx a fee of \$100,000. Upon shipment of the newsletters by AmEx, CSMJ was required to pay another fee of \$324,000.
- AmEx and CSMJ entered into a Publishing Agreement with an effective 8. date of March 30, 2007 ("2007 Agreement"). Per the 2007 Agreement, AmEx was to create a customized brochure for CSMJ on behalf of a client of CSMJ. AmEx would then mail the brochure to certain American Express Cardmembers. The 2007 Agreement called for AmEx to create and distribute a total of approximately 100,000 copies of the brochure.
- 9. Per the 2007 Agreement, CSMJ was required to pay AmEx certain fees, plus ancillary costs and postage.

#### AmEx's Performance and CSMJ's Breach

10. In accordance with the terms of the 2006 Agreement, AmEx created the newsletters. Also in accordance with the terms of the 2006 Agreement, AmEx further created and distributed a total of approximately 200,000 copies of the newsletters.

- 11. In accordance with the terms of the 2007 Agreement, AmEx created the brochure. Also in accordance with the terms of the 2007 Agreement, AmEx further created and distributed a total of at least approximately 100,000 copies of the brochure.
- 12. CSMJ failed to make the required payments under the 2006 Agreement.

  Despite demand having been made by AmEx, there is due and owing to AmEx at least \$249,000 under the 2006 Agreement.
- 13. CSMJ failed to make the required payments under the 2007 Agreement.

  Despite demand having been made by AmEx, there is due and owing to AmEx at least
  \$6,000 under the 2007 Agreement.
- 14. Upon information and belief, CSMJ received payment from its client for costs relating to the brochures, but CSMJ never forwarded such payment on to AmEx.

#### COUNT ONE (BREACH OF CONTRACT)

- 15. AmEx hereby realleges and incorporates the prior paragraphs above as if set forth fully herein.
- 16. AmEx and CSMJ entered into the 2006 Agreement and the 2007 Agreement.
- 17. AmEx fully performed all of its obligations under the 2006 Agreement and 2007 Agreement.
- 18. CSMJ materially breached the 2006 Agreement and 2007 Agreement by failing to make payments to AmEx as required under those agreement.
  - 19. As a result of CSMJ's material breaches, AmEx has suffered damages.

WHEREFORE AmEx demands judgment against CSMJ for compensatory damages resulting from CSMJ's breach, interest, costs, and such other and further relief that the Court may deem just and reasonable.

## (UNJUST ENRICHMENT)

- 20. AmEx hereby realleges and incorporates the prior paragraphs above as if set forth fully herein.
- 21. At the request of CSMJ, AmEx created and distributed a total of approximately 200,000 copies of the newsletters and at least approximately 100,000 copies of the brochure.
  - 22. AmEx reasonably expected to be compensated by CSMJ for its efforts.
- 23. CSMJ has received a benefit through the actions of AmEx described above, but has failed to compensate AmEx for those efforts.
- 24. Upon information and belief, CSMJ received payment from its client for costs relating to the brochures, but CSMJ never forwarded such payment on to AmEx.
  - 25. As a result, AmEx has suffered damages.

WHEREFORE AmEx demands judgment against CSMJ for compensatory damages, interest, costs, and such other and further relief that the Court may deem just and reasonable.

Respectfully submitted,

GREENBERG TRAURIG, LLP

LOUIS SMITH (LS 8851)

MetLife Building 200 Park Avenue New York, New York 10166 (212) 801-9200 (Phone) (973) 801-6400 (Facsimile)

Attorneys for Plaintiff American Express Publishing Corporation

Dated: April 4, 2008

# EXHIBIT C

Attorney or Party without Attorney:				For Court Use Only
LOUIS SMITH, Bar #LS8851				. or come out only
GREENBERG TRAURIG LLP				
200 PARK AVENUE				
METLIFE BUILDING	-a			
NEW YORK, NY 10166	•			
Telephone No: 212-801-9200 FAX N	/o: 212-801-6400	•		
		Ref. No. or File No.:	,	
Attorney for: Plaintiff	•	. 1		·
insert name of Court, and Judicial District and Brai	ich Court;	······································		<del>"</del>   ,
United States District Court, Southern Di	strict Of New Yorl	k .		
Plaintiff: AMERICAN EXPRESS PUBLISH	HING CORPORA	TION		
Defendant: CSMJ, INC.				
PROOF OF SERVICE	Hearing Date:	Time:	Depl/Div:	Case Number:
SUMMS IN CIV. ACTION			•	08CV3396

- 1. At the time of service I was at least 18 years of age and not a party to this action.
- I served copies of the SUMMONS IN A CIVIL ACTION; COMPLAINT; CIVIL COVER SHEET; RULE 7.1 DISCLOSURE STATEMENT
- 3. a. Party served:

CSMJ, INC.

b. Person served:

BRIAN FARROW, AUTHORIZED TO ACCEPT SERVICE. SERVED UNDER

F.R.C.P. RULE 4.

4. Address where the party was served:

**4225 EXECUTIVE SQUARE** 

#280

LA JOLLA, CA 92037

5. I served the party:

- a. by personal service. I personally delivered the documents listed in item 2 to the party or person authorized to receive service of process for the party (1) on: Wed., Apr. 09, 2008 (2) at: 3:54PM
- 7. Person Who Served Papers: a. MARQUES COMPTON

Recoverable Cost Fer CCP 1033.5(a)(4)(B) d. The Fee for Service was:

First Legal Support Services ATTORNEY SERVICES

1511 BEVERLY BOULEVARD
Les Angeles, CA 90026
(213) 250-1111, FAX (213) 250-1197

e. I am: (3) registered California process server

(i) Independent Contractor

(ii) Registration No.:

1405

(iti) County:

San Diego

8. I declare under penalty of perjury under the laws of the State of California and under the laws of the United States Of America that the foregoing is true and correct.

Date:Thu, Apr. 10, 2008

Judicial Council Form Rule 982.9.(a)&(b) Rey January 1, 2007 PROOF OF SERVICE

ARQUES COMPTON: 4084508, lous m. 125282

#### **ORIGINAL**

NO 440 (Rev. 8/01) Summons in a Civil Action  UNITED STATES	DISTRICT CO	OURT
Southern Distri		New York
American Express Publishing Corporation		
v.	SUMMO	NS IN A CIVIL ACTION
CSMJ, Inc.	CASE NUMBER:	08 cv 3396
TO: (Name and address of Defendant)  CSMJ, Inc.  Brian E. Farrow — Agent for service of	Process	
4275 Executive Square, STE 800 La Jolla, CA 92037  YOU ARE HEREBY SUMMONED and required to Louis Smith Greenberg Traurig, LLP	to serve on PLAINTIF	F'S ATTORNEY (name and address)
200 Park Avenue New York, NY 10166		
an answer to the complaint which is served on you with thi of this summons on you, exclusive of the day of service. If for the relief demanded in the complaint. Any answer tha Clerk of this Court within a reasonable period of time after	you fail to do so, judg it you serve on the pai	20 days after service ment by default will be taken against you rties to this action must be filed with the
		,
J. MICHAEL MCMAHON	·	APR 0 7 2008
(By) DEPUTY CLERK	DATE	

	RETURN OF SE	RVICE
Service of the Summons and complaint was made	by me <sup>(i)</sup> DATE	
AME OF SERVER (PRINT)	TITLE	
Check one box below to indicate appropria	e method of service	
☐ Served personally upon the defendant	t. Place where served:	
Left copies thereof at the defendant discretion then residing therein.	dwelling house or usual place	ce of abode with a person of suitable age and
Name of person with whom the sum	nons and complaint were left	:
☐ Returned unexecuted:		
Other (specify):		
	STATEMENT OF SEI	RVICE FEES
RAVEL S	RVICES	TOTAL \$0.00
	DECLARATION O	FSERVER
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I declare under penalty of per contained in the Return of Service and Executed on	ury under the laws of the Un	F SERVER  ited States of America that the foregoing information
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(1) As to who may serve a summons see Rule 4 of the Federal Rules of Civil Procedure.

# EXHIBIT D

AMERICAN EXPRESS PUBLISHING CORPORATION,	) O Civil Action No. 08 cv 3396 (WHP)
Plainti	iff, )
v.	) CI EDIZIG CEDEVANG LED OF
CSMJ, INC.	) CLERK'S CERTIFICATE OF ) DEFAULT OF CSMJ, INC.
Defenda	nt. )
	)

I, J. Michael McMahon, Clerk of Court of the United States District Court for the Southern District of New York, do hereby certify that this action was commenced on April 7, 2008 with the filing of a summons and complaint; a copy of the summons and complaint were served on CSMJ, Inc. on April 9, 2008, by personally delivering those documents to Brian Farrow, who is authorized to accept service for CSMJ, Inc.; and that plaintiff filed a proof of service on April 17, 2008.

I further certify that the docket entries indicate that the defendant has not filed an answer or otherwise moved with respect to the complaint herein. The default of defendant CSMJ, Inc. is hereby noted pursuant to Rule 55(a) of the Federal Rules of Civil Procedure.

Dated: New York, New York		J. MICHAEL MCMAHON
Juy 5,2008		Clerk of Court
·	By:	_ h
	•	Deputy Clerk

Case 1:08-cv-03396-WHP

Document 5-4

Filed 05/09/2008

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# EXHIBIT E

AMERICAN EXPRESS PUBLISHING CORPORATION,	) Civil Action No. 08 cv 3396 (WHP)
Plaintiff, v.  CSMJ, INC.  Defendant.	) ) ) STATEMENT OF DAMAGES ) ) )
	en de la companya de La companya de la co
Principal amount sued for	\$255.176.00
Pre-Judgment Interest	
Interest at 9% from January 5, 2007 to M for principal of \$249,000.00 (\$22,164.40 for 2007 and \$7,982.00	\$30,146.40
Interest at 9% from July 16, 2007 to May for principal of \$6,176.00 (\$255.36 for 2007 and \$197.60 for 2007)	\$452.96
Total Pre-Judgment Interest	\$30,599.36
Costs and Disbursements:	
Clerk's fee Process Server fee for service	\$350.00
Process Server fee for service	\$267.50
Total (as of May 9, 2008)	\$286,392.86